

Presentation of Operating Results for the 1st Quarter (Apr.-Jun.) of FY2013

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FUNAI ELECTRIC CO., LTD.

TSE 6839

I . Outline of Operating Results

1. Summary of 1st Quarter (Apr.-Jun.)
2. Breakdown of Sales by Equipment
3. Sales of DVD related Equipment
4. Sales of LCD Television
5. Geographic Breakdown of Sales
6. Factor of Changes of Operating Income
7. Financial Conditions
8. Changes of Inventories
9. Capital Expenditures, Depreciation Expense and R&D Expenditures

1. Summary of 1st Quarter (Apr.-Jun.)



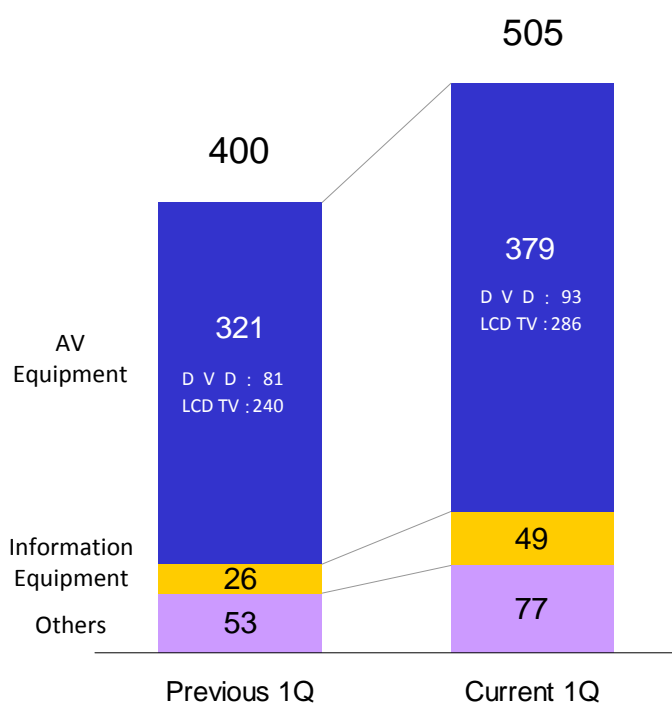
(100 million yen)

	FY 2012	FY 2013	Y / Y
Net Sales	400	505	+105 (+26.2%)
Operating Income (Margin)	-9 (-2.4%)	-17 (-3.4%)	-8 +18 (※1) +29 (※3)
Ordinary Income (Margin)	-20 (-5.1%)	1 (0.2%)	+21 -1 (※2) -3 (※4)
Net Income after tax (Margin)	-18 (-4.6%)	-0 (-0.0%)	+18
Average USD-JPY Exchange Rate	79. ⁸⁰	99. ²³	
(※1) interest expense -1, forex gain +19 (※3) decrease of interest received -1, increase of interest expense -1, fores gain and loss +32, other -1 (※2) extraordinary loss -1 (※4) increase of income taxes -3			
Month End Exchange Rate (USD/JPY)	12/3 : 82. ¹⁹	12/6 : 79. ³¹	13/3 : 94. ⁰⁵ 13/6 : 98. ⁵⁹

2. Breakdown of Sales by Equipment



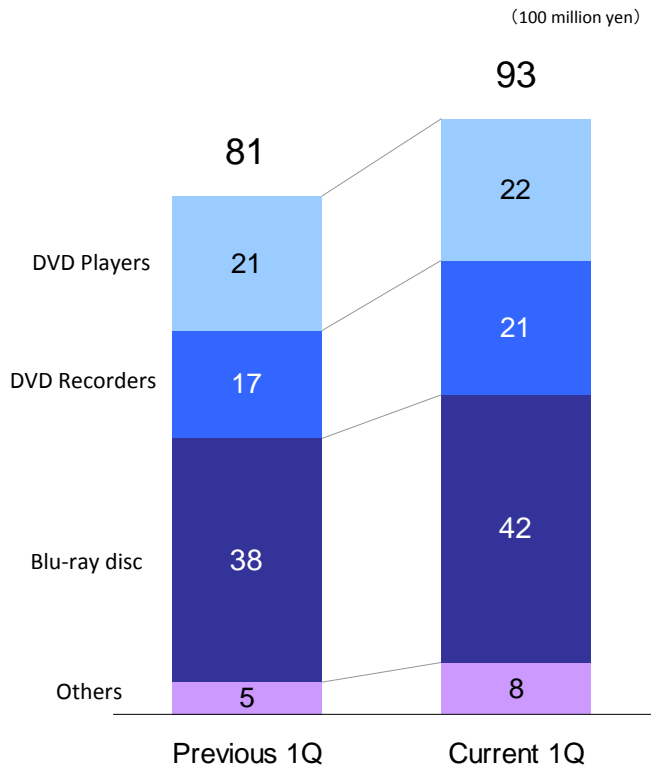
(100 million yen)



(100 million yen)

	Y / Y
AV Equipment	: + 58 (+18.4%)
DVD Equip.	: + 12 (+14.8%)
LCD TV	: + 46 (+19.2%)
Information Equipment	: + 23 (+82.9%)
Others	: + 24 (+45.4%)
Total	: +105 (+26.2%)

3. Sales of DVD related Equipment

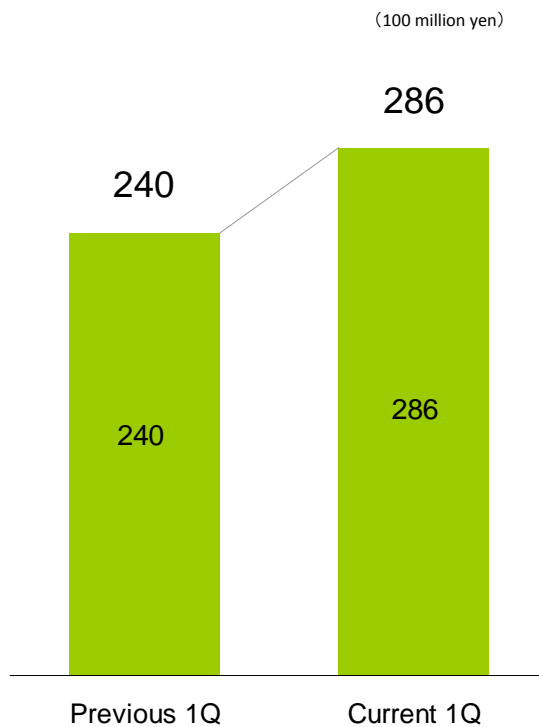


- DVD Players** **DVD Recorders**
- Both DVD players and recorders increased.
- Blu-ray disc**
- BD players increased, but BD recorders dropped.

(100 million yen)

Y / Y	
DVD Players	: + 1 (+ 4.8%)
DVD Recorders	: + 4 (+23.5%)
Blu-ray disc	: + 4 (+10.5%)
Others	: + 3 (+60.0%)
Total	: +12 (+14.8%)

4. Sales of LCD Television

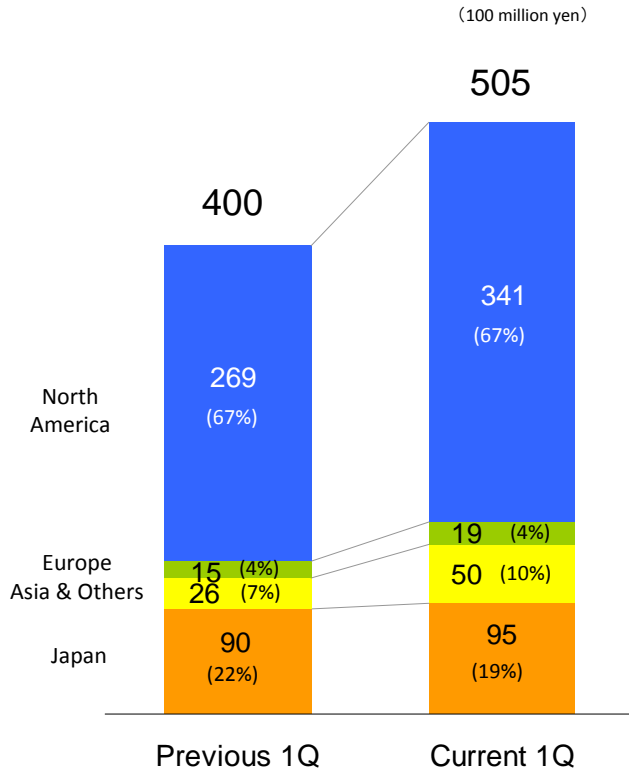


- LCD TV**
- LCD TVs increased revenue because of strong sales in North America and Mexican market.
- Sales in Japan also increased.

(100 million yen)

Y / Y	
LCD TV	: +46 (+19.2%)

5. Geographic Breakdown of Sales



North America

- The audio accessories products contributed to the sales.
- In addition, sales of LCD TVs, DVD-related products and information equipment increased.

Asia & Others

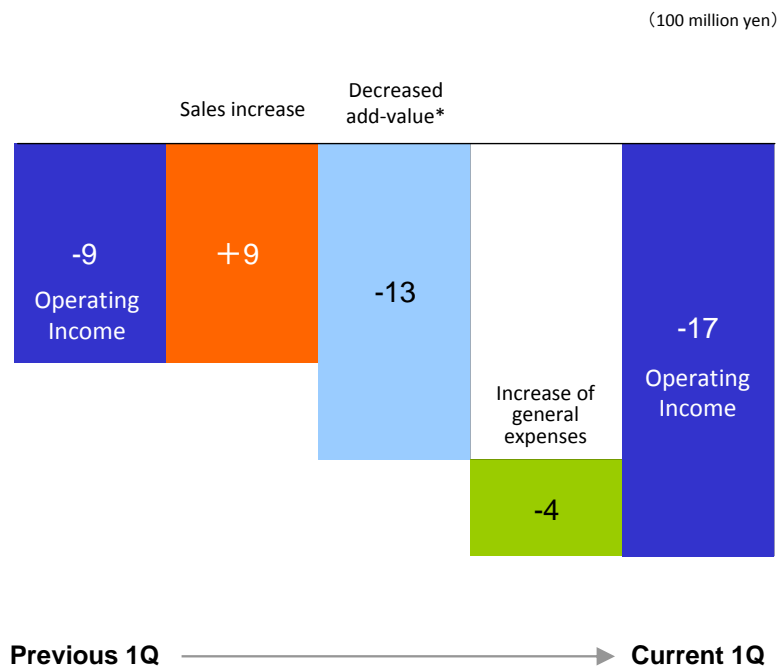
- The sales of LCD TVs showed steady increases in Mexico.

(100 million yen)

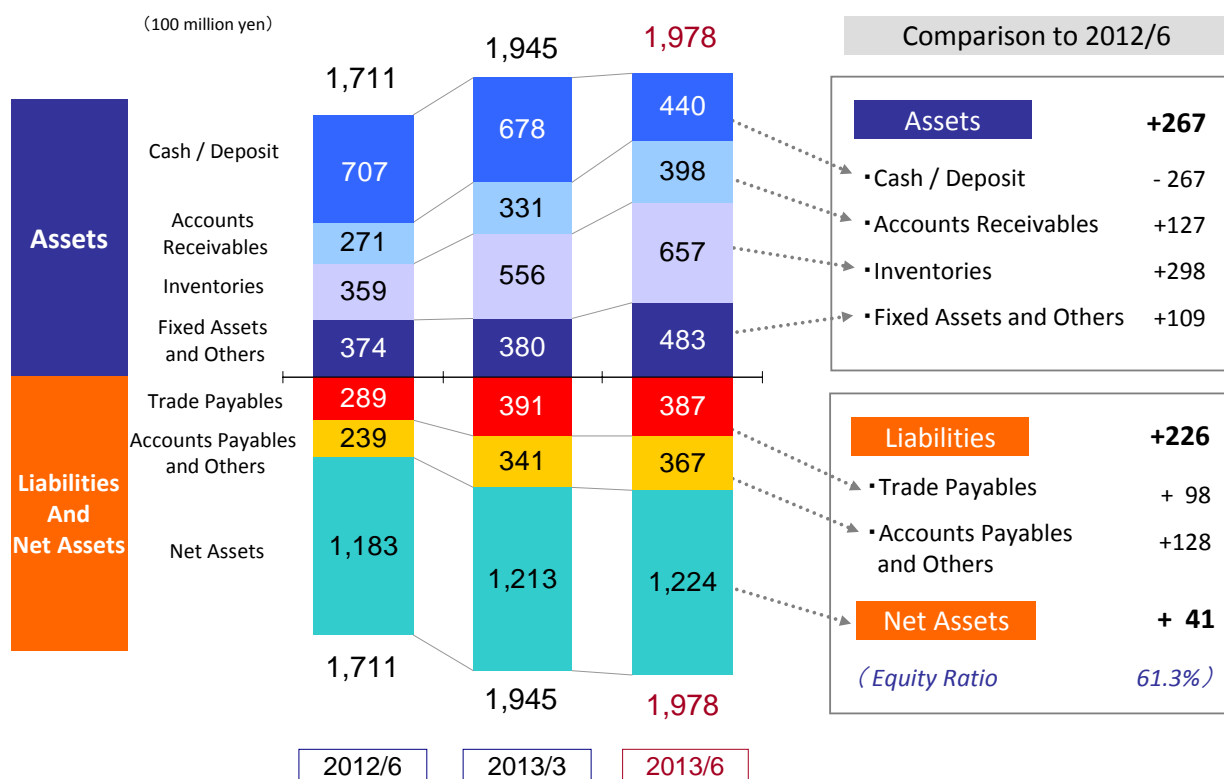
Y / Y	
North America	: + 72 (+26.6%)
Europe	: + 4 (+24.6%)
Asia & Others	: + 24 (+92.3%)
Japan	: + 5 (+5.4%)
Total	: +105 (+26.2%)

6. Factor of Changes of Operating Income

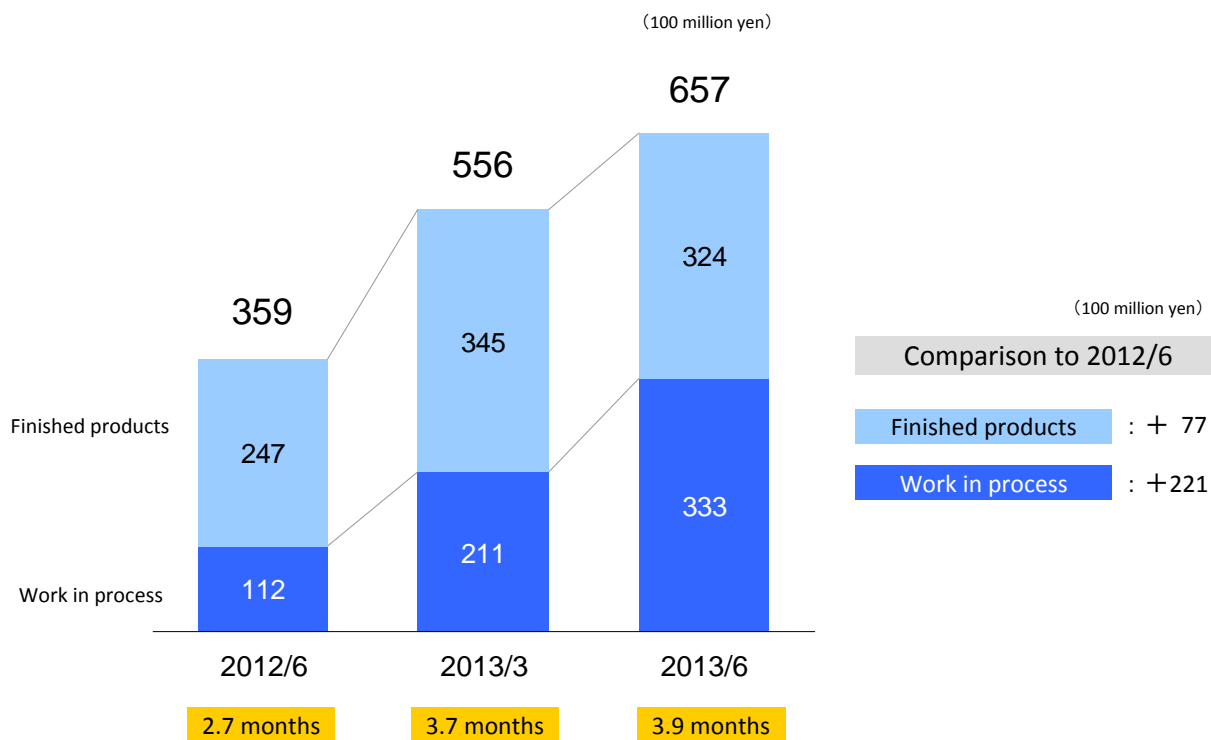
* Add-value=Sales – (Cost of sales + selling expenses)



7. Financial Conditions

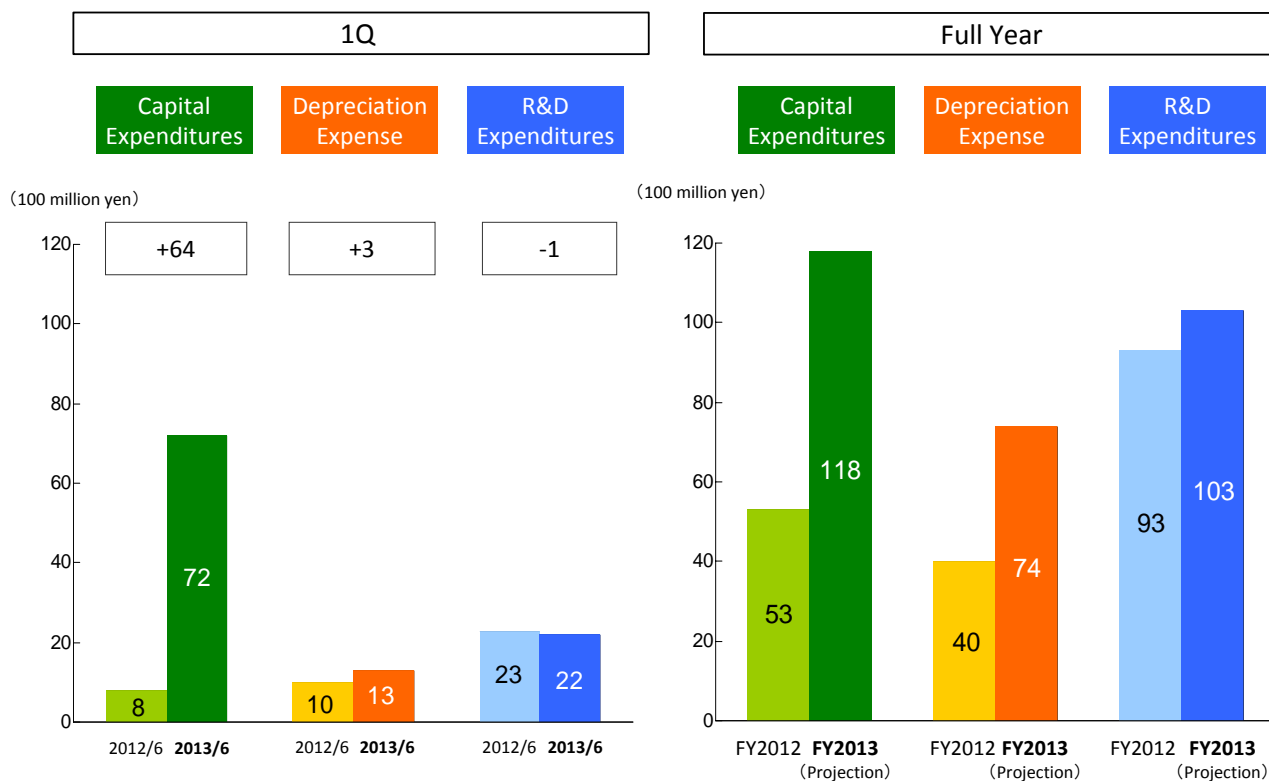


8. Financial Conditions



<Inventories Turnover>

9. Capital Expenditures, Depreciation Expense and R&D Expenditures



II . Supplemental Data

1. Quarterly Operating Summary of FY 2012 / 2013
2. Quarterly Changes of Sales Amount by Equipment
3. Quarterly Changes of Sales Amount by Geography

1. Quarterly Operating Summary of FY 2012 / 2013



(100 million yen)

	FY2012				FY2013
	1Q	2Q	3Q	4Q	1Q
Net Sales	400	490	580	450	505
Operating Income	-9	-5	-3	-34	-17
(margin)	(-2.4%)	(-1.0%)	(-0.7%)	(-7.6%)	(-3.4%)
Ordinary Income	-20	-10	32	-4	1
(margin)	(-5.1%)	(-2.0%)	(5.5%)	(-1.1%)	(0.2%)
Net Income after tax	-18	-11	6	-62	-0
(margin)	(-4.6%)	(-2.3%)	(1.2%)	(-13.9%)	(-0.0%)

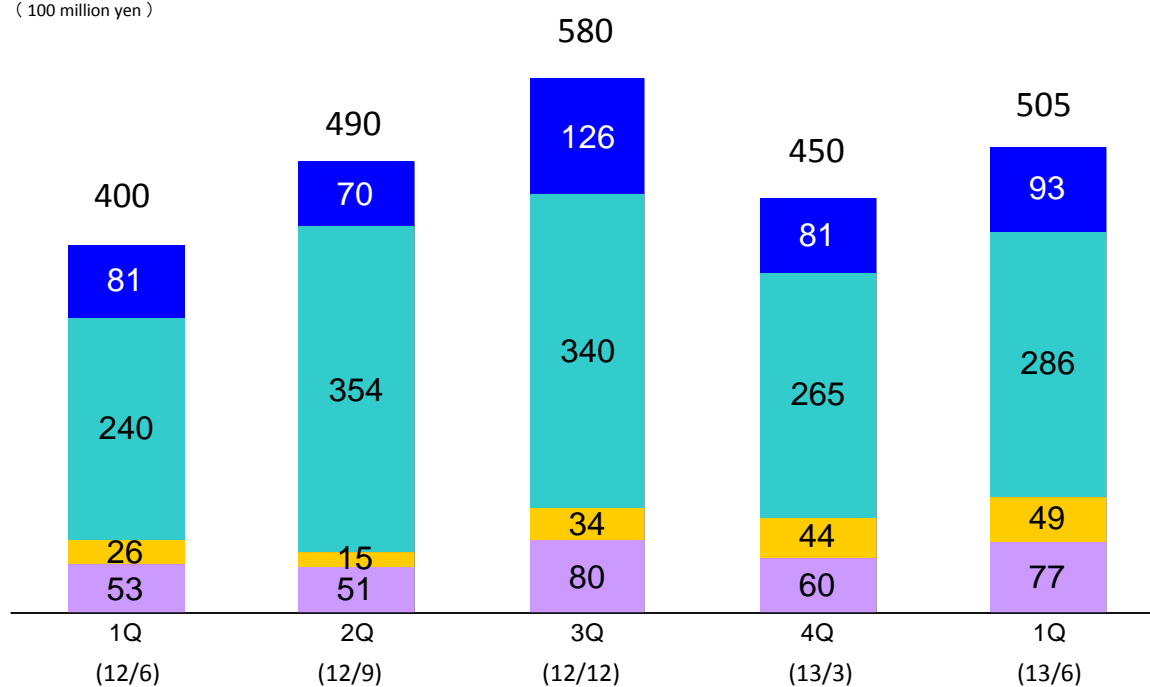
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2. Quarterly Changes of Sales Amount by Equipment



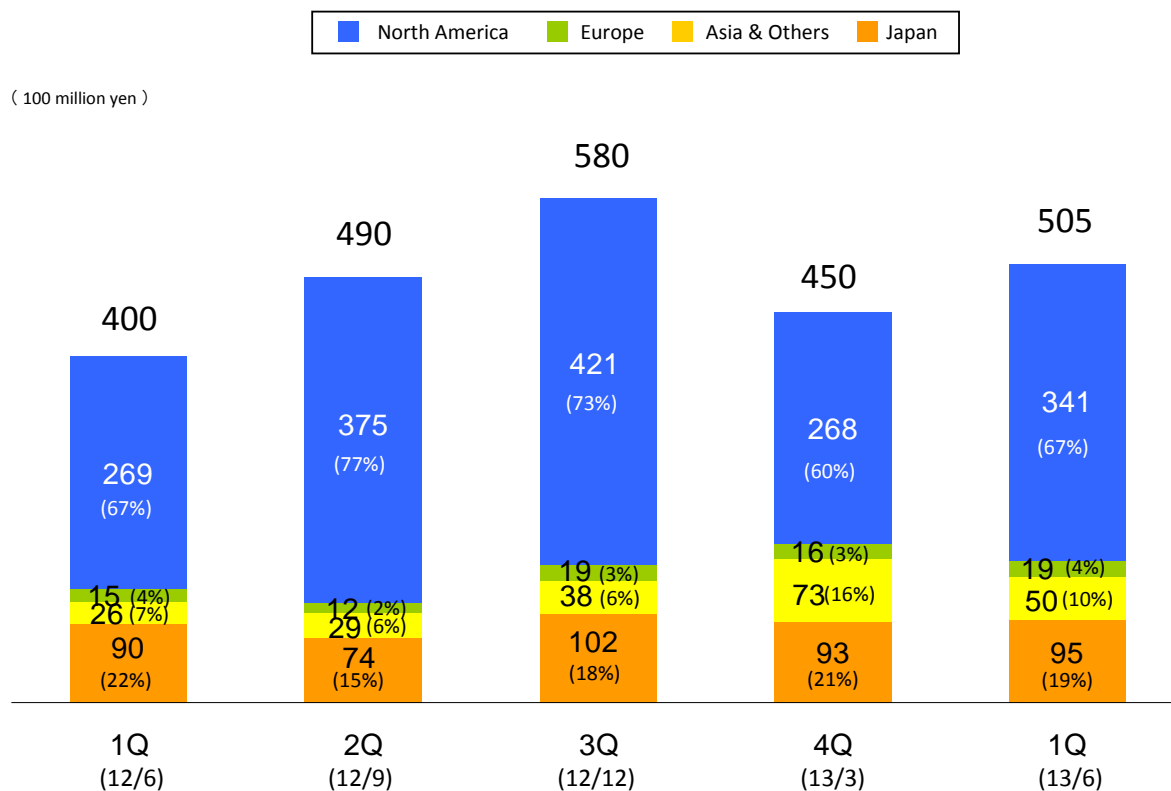
■ DVD Equipment ■ LCD TVs ■ Information Equipment ■ Others

(100 million yen)



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3. Quarterly Changes of Sales Amount by Geography



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