

Presentation of Financial Results First Quarter (Apr.-Jun) of FY2017

**August 9, 2017
FUNAI ELECTRIC CO.,LTD.**

TSE 6839

I . Financial Results

1. Summary of 1st Quarter (Apr.-Jun.)
2. Summary of 1st Quarter (Apr.-Jun.)
3. Breakdown of Sales by Equipment
4. Sales of DVD related Equipment
5. Sales of LCD related Equipment
6. Sales of Information Equipment
7. Geographic Break Down of Sales
8. Operating Income Analysis (Y/Y)
9. Balance Sheet Conditions
10. Inventories Trends
11. Capital Expenditures, Depreciation Expense and R&D Expenditures

1. Summary of 1st Quarter (Apr.-Jun.)

(100 million yen)

	FY2016 1Q	FY2017 1Q	Difference (Y / Y)
Net Sales	250	320	+70 (+27.8%)
Operating Income (Margin)	-28 (-11.5%)	-23 (-7.3%)	+5 (-)
Ordinary Income (Margin)	-58 (-23.4%)	-21 (-6.7%)	+37 (-)
Net Income Attributable to owners of parent (Margin)	-57 (-22.8%)	-15 (-4.7%)	+42 (-)

Average USD-JPY Exchange Rate	108. ⁵³	111. ⁴¹
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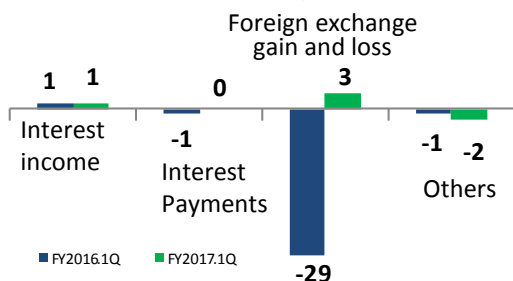
Month End USD-JPY Exchange Rate	Mar.2016	Jun.2016	Mar.2017	Jun.2017
	112. ⁶⁸	102. ⁹¹	112. ¹⁹	112. ⁰⁰

2. Summary of 1st Quarter (Apr.-Jun.)

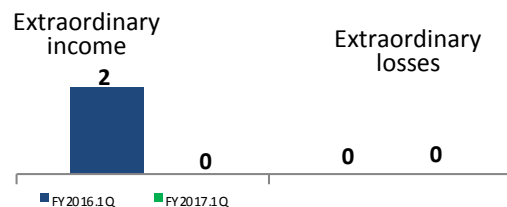
(100 million yen)

	FY2016 1Q	FY2017 1Q	Difference (Y / Y)
Non-operating income	1	4	+3
Non-operating expenses	(note:1) { 31	2	-29
Ordinary Income	-58	-21	+37
Extraordinary income	(note:2) { 2	0	-2
Extraordinary losses	0	0	0
Income before Income Taxes	-56	-21	+35
Income taxes	-1	+6	+7
Net Income Attributable to owners of parent	-57	-15	+42

(note:1 Non-operating income and expenses)

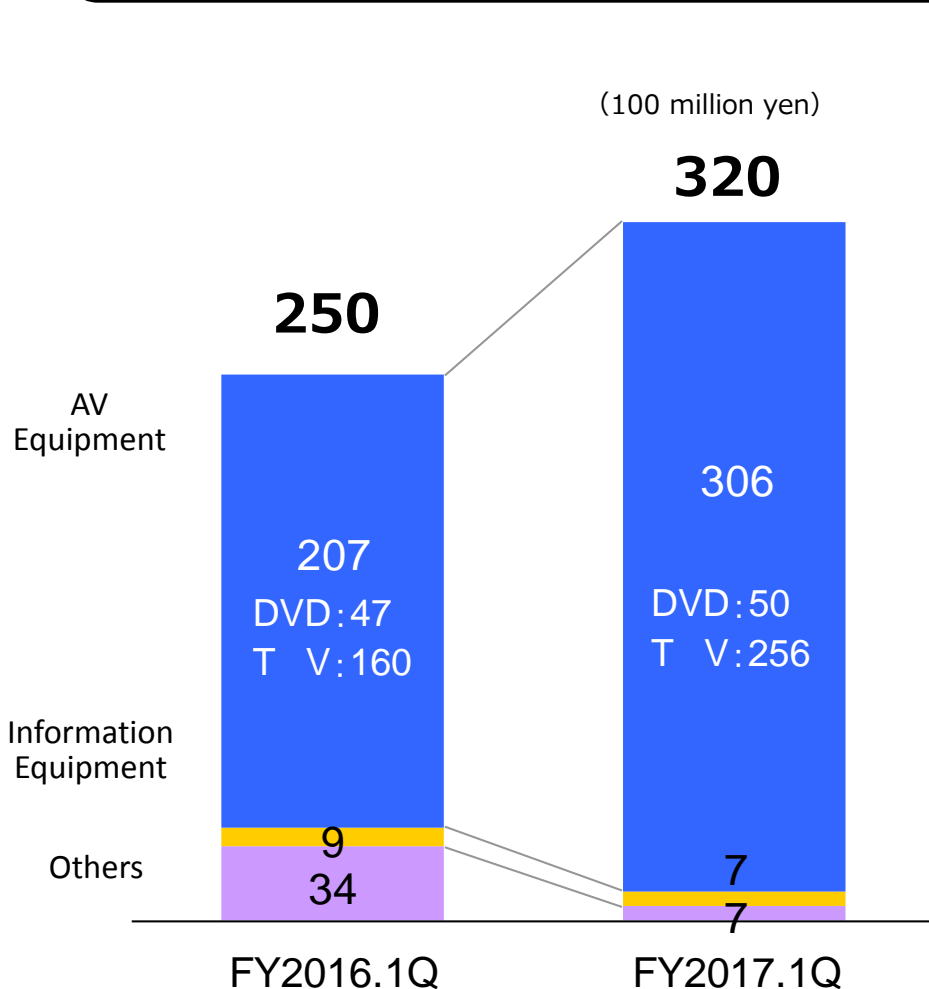


(note:2 Extraordinary income and losses)



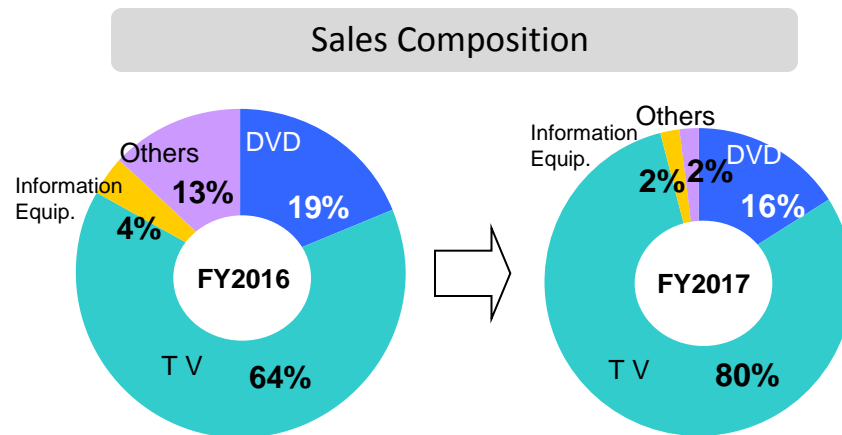
3. Breakdown of Sales by Equipment

- AV Equipment: Sales of LCD TVs and BD recorders increased.
- Info Equipment: Sales of the in-house ink-jet printers decreased.
- Others: Sales of receiving related equipment ceased due to the transfer of the DX Antenna.



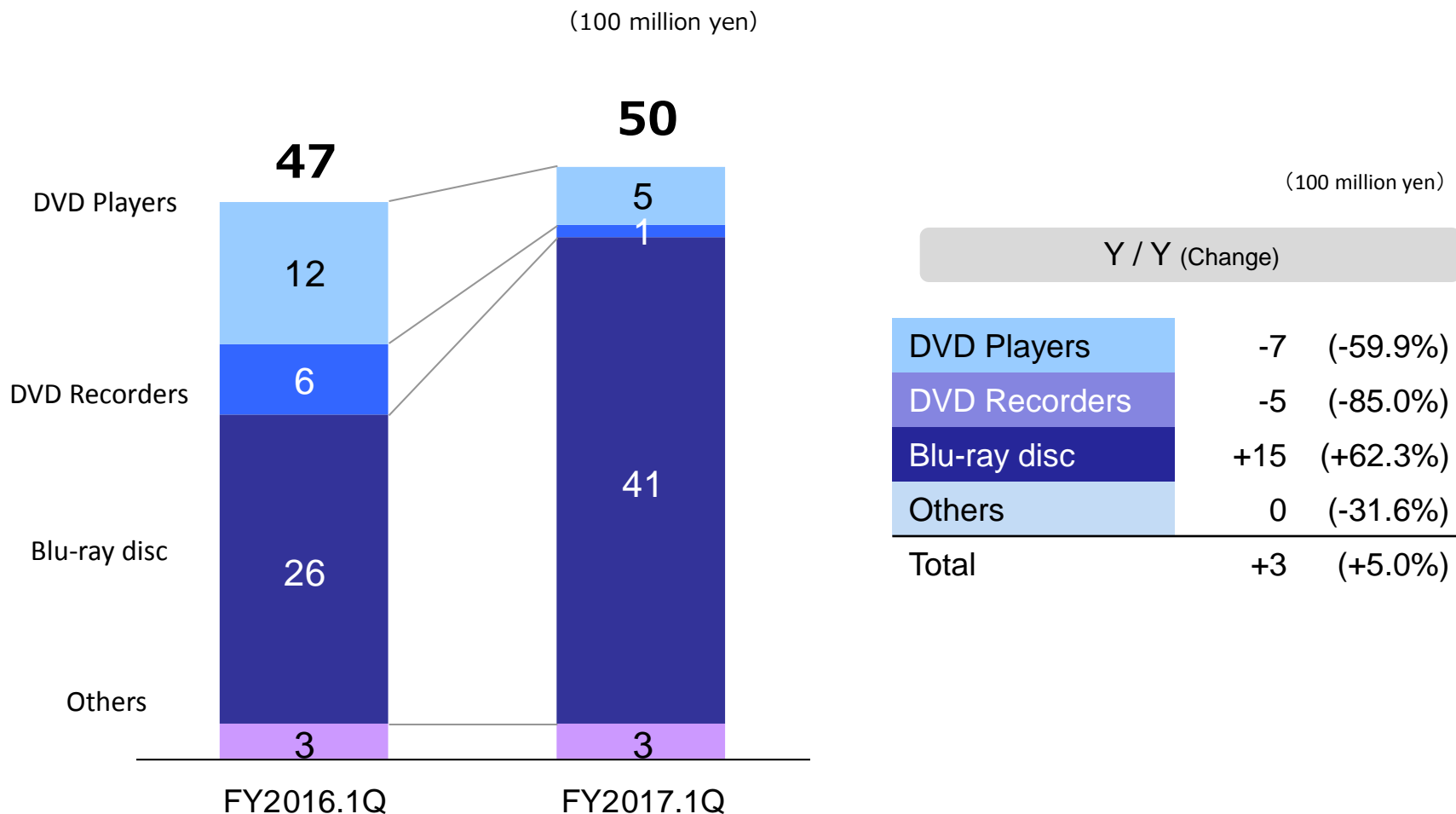
(100 million yen)

Y / Y (Change)		
AV Equip	+99	(+47.4%)
DVD Equip	+3	(+5.0%)
TV Equip	+96	(+59.8%)
Information Equip	-2	(-22.6%)
Others	-27	(-77.0%)
Total	+70	(+27.8%)



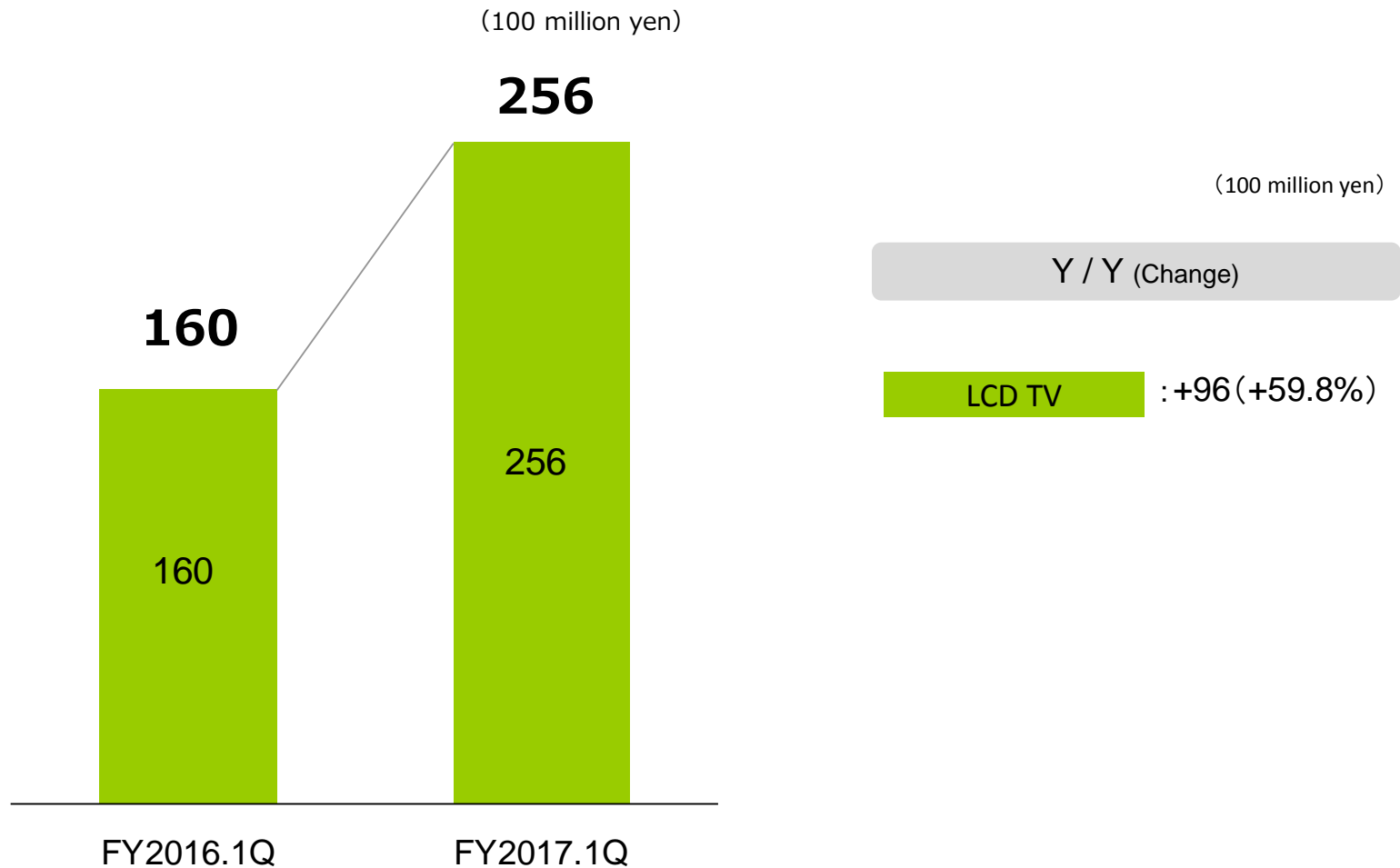
4. Sales of DVD related Equipment

➤ Increased, sales of DVD related decreased, but sales of Blu-ray player and recorder increased due to good sales.



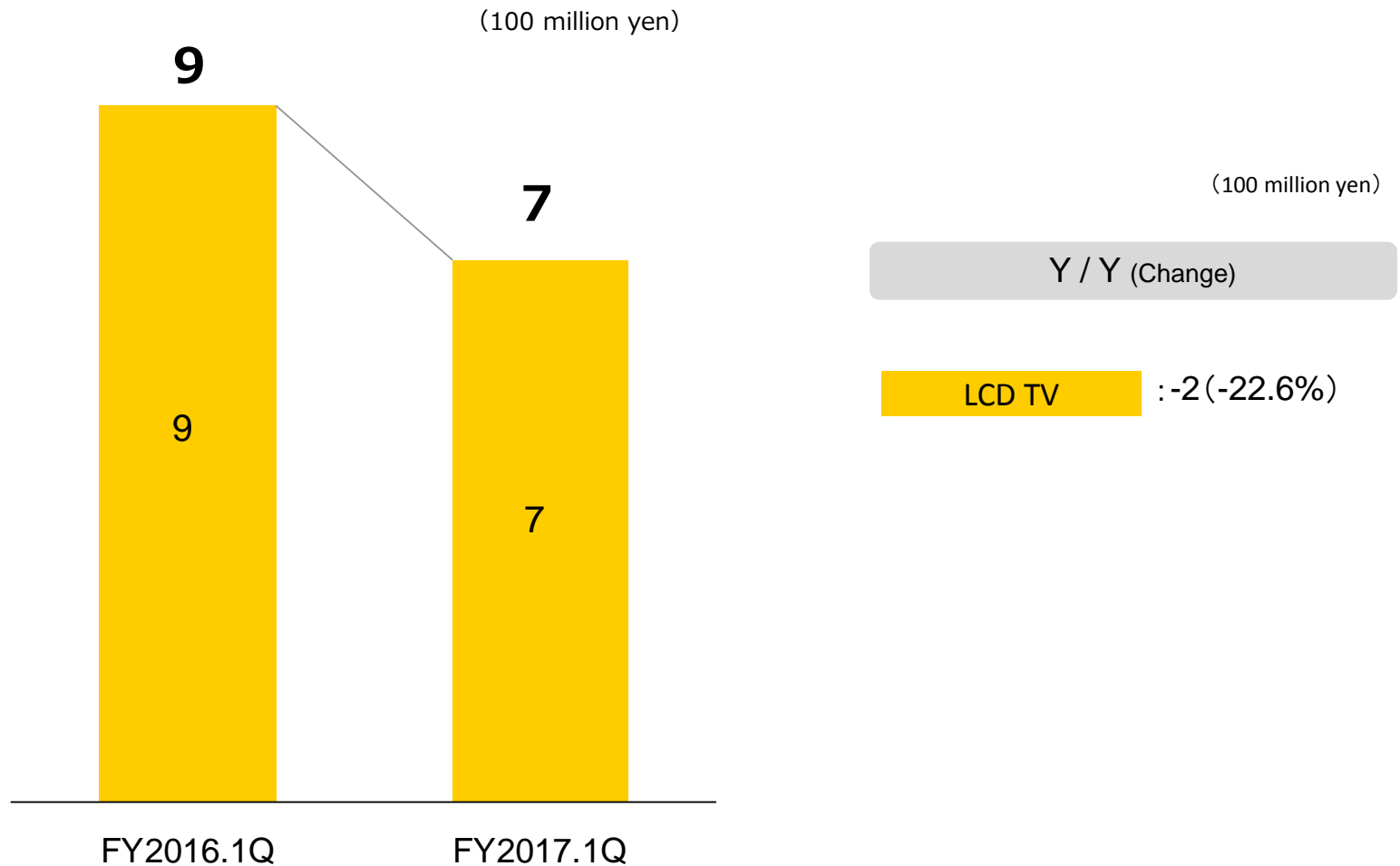
5. Sales of LCD Television

➤ Increased due to good sales in Americas and Japan.



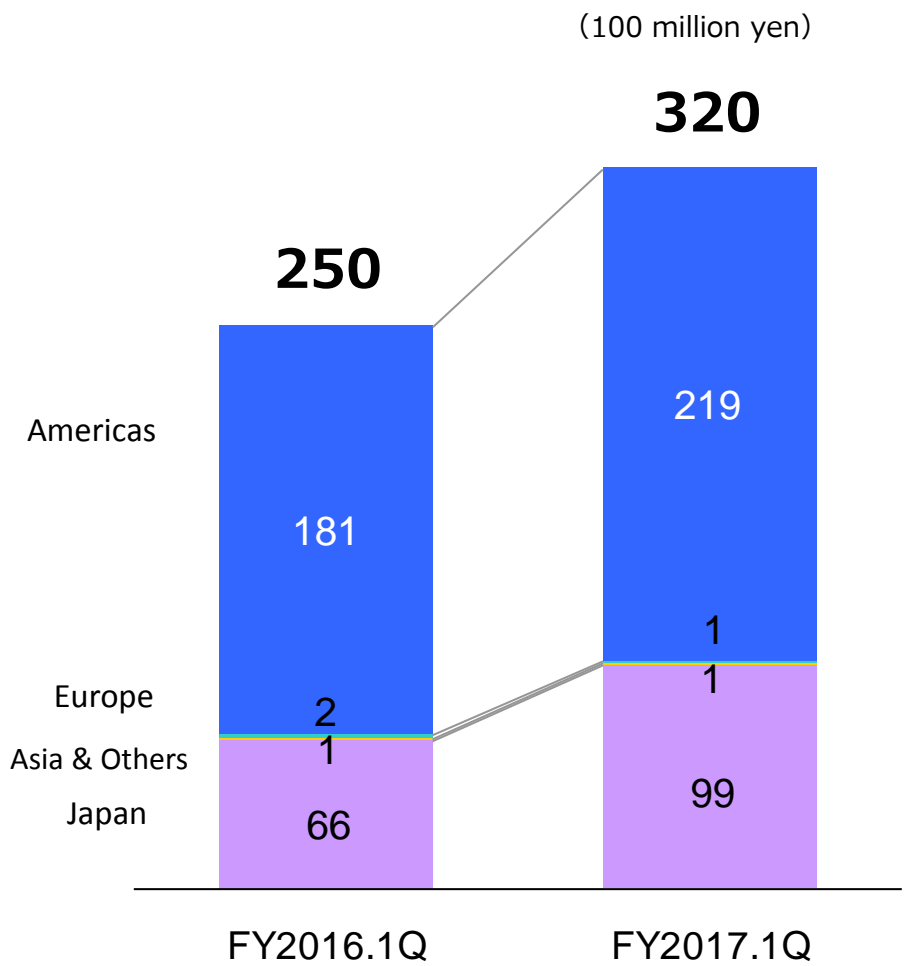
6. Sales of Information Equipment

➤ Decreased sales of the ink-jet printers.



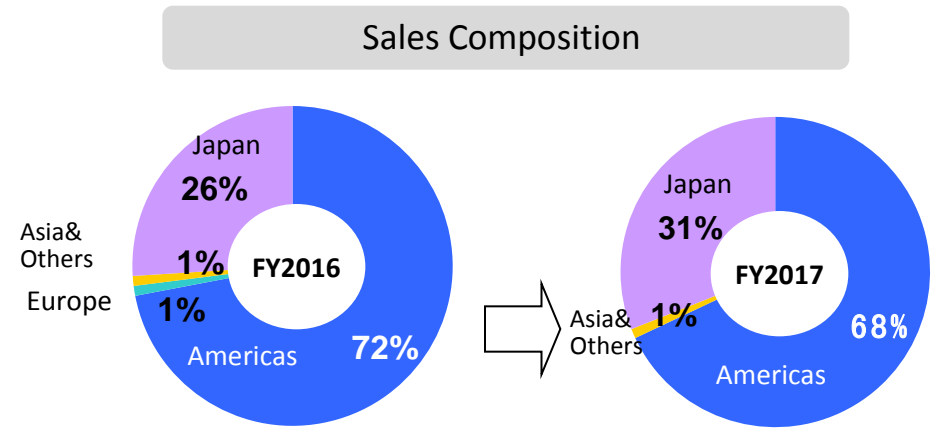
7. Geographic Breakdown of Sales

- Americas: LCD TVs and Blu-ray disc players increased.
- Japan: Increased, Sales of receiving related equipment ceased due to the transfer of the DX Antenna, but sales of LCD TVs and Blu-ray disc recorder had good sales.



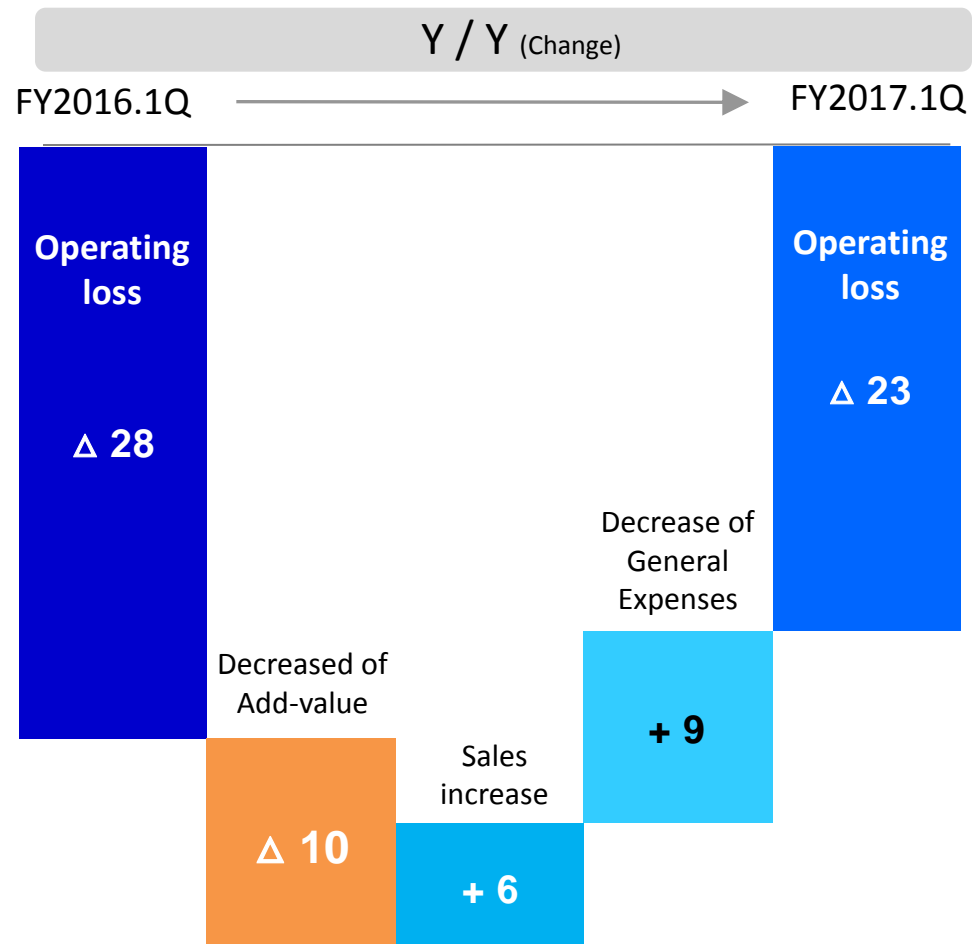
(100 million yen)

Y / Y (Change)	
Americas	+38 (+20.6%)
Europe	-1 (-64.0%)
Asia & Others	0 (+37.7%)
Japan	+33 (+51.2%)
Total	+70 (+27.8%)



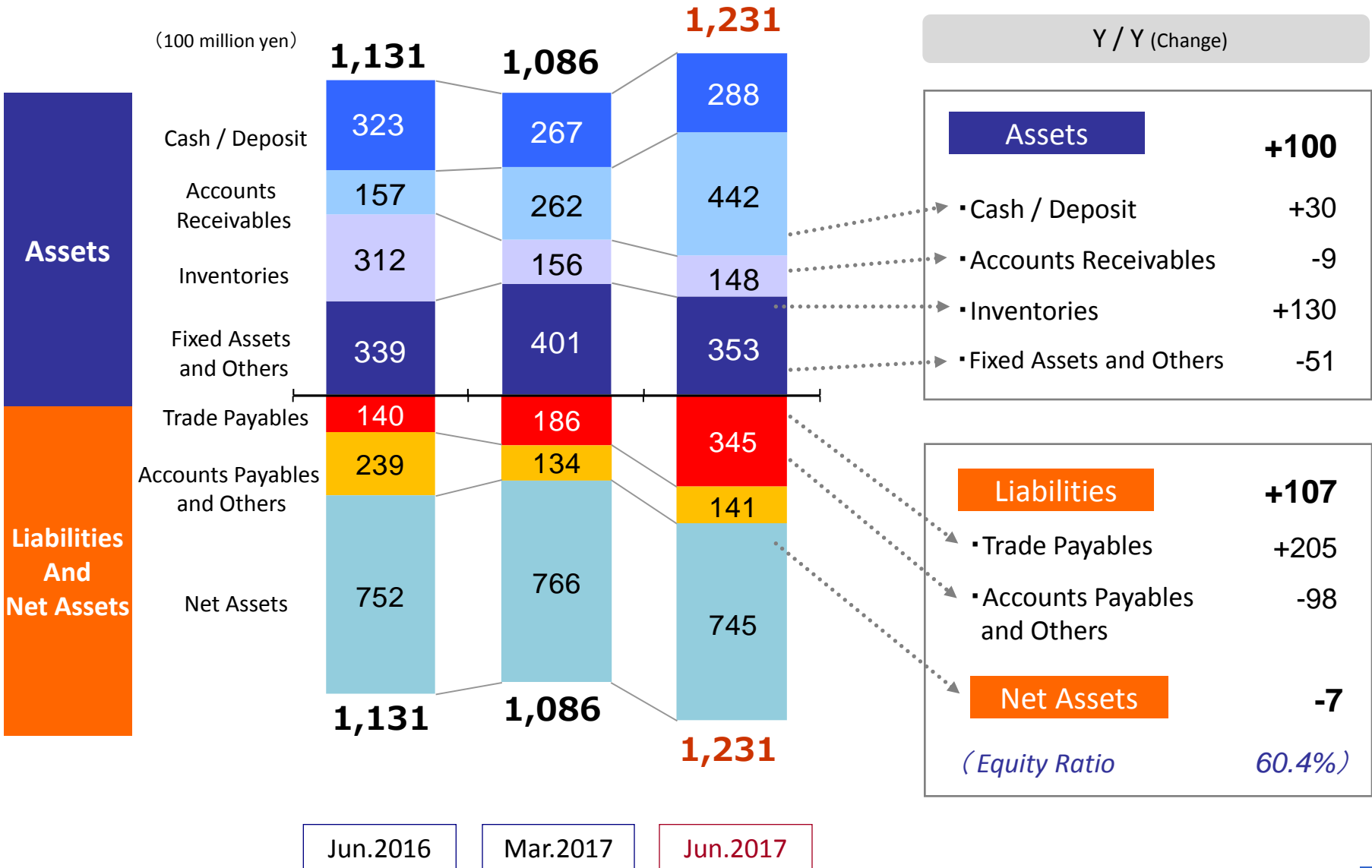
8. Operating Income Analysis (Y/Y)

(100 million yen)



9. Financial Conditions

(100 million yen)



10. Inventories Trends

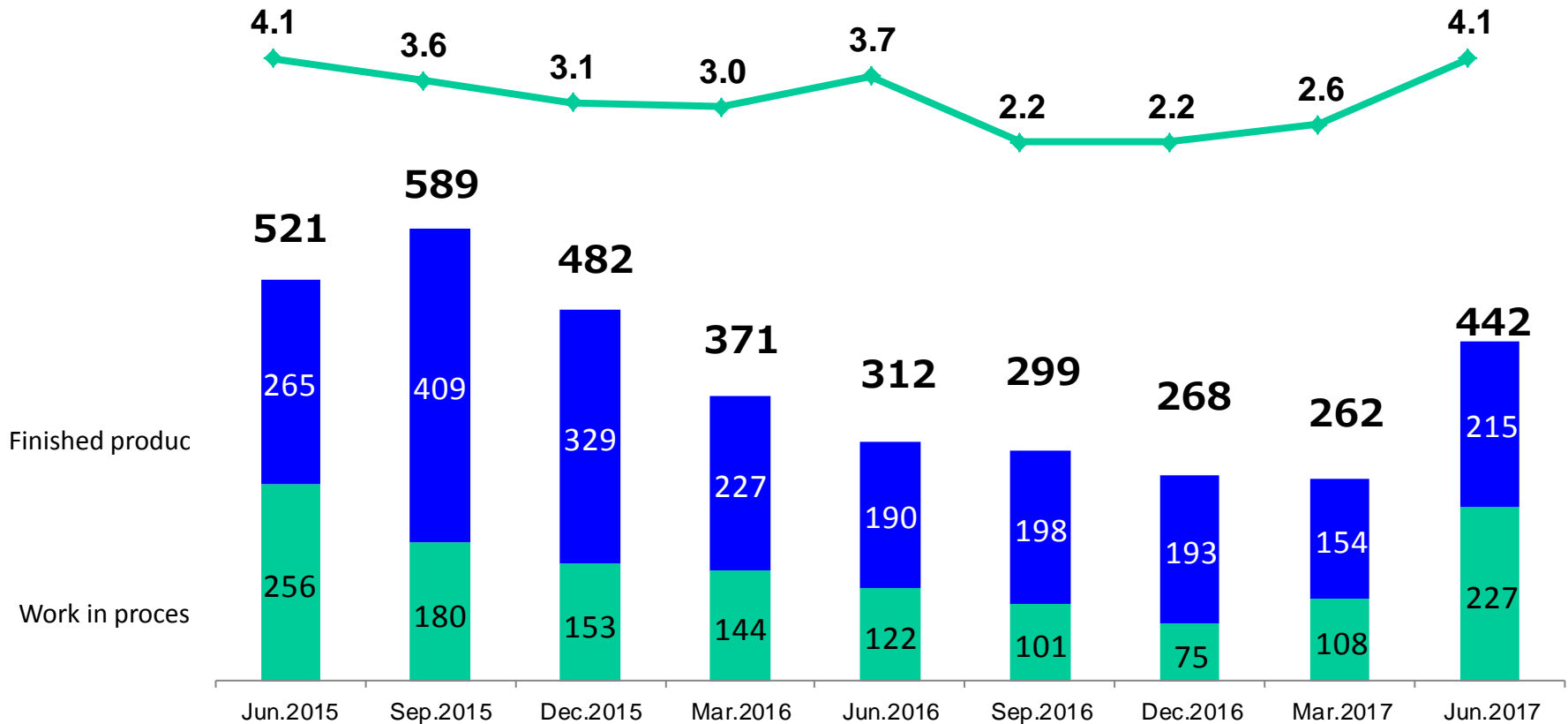
Y / Y (Change)

Finished products : +25

Work in process : +105

(100 million yen)

<Inventories Turnover period in months>



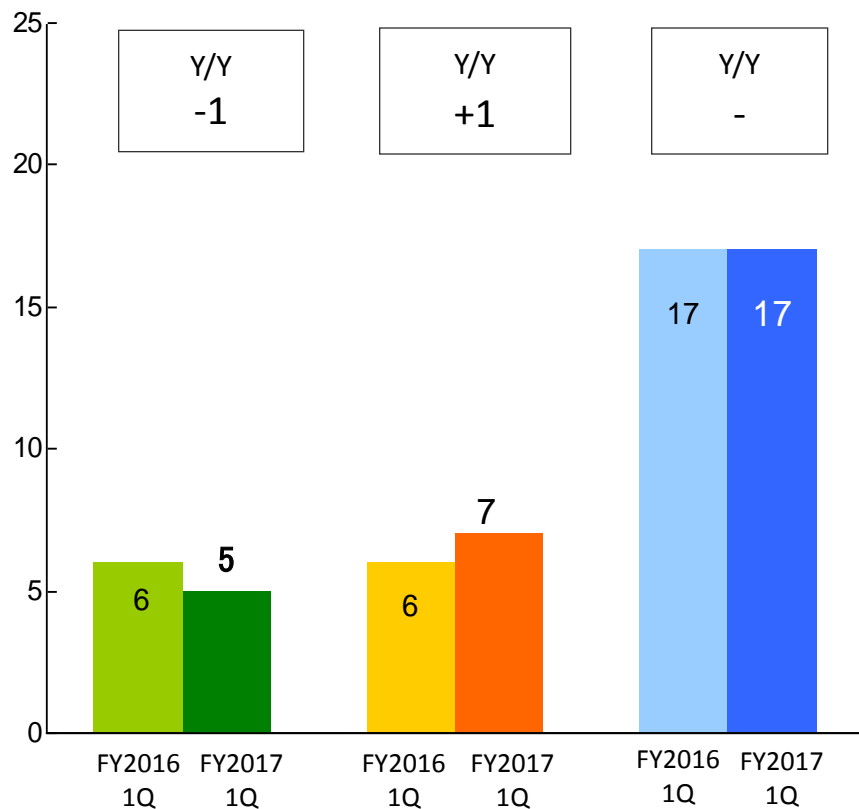
11. Capital Investment, Depreciation and R&D

First Quarter

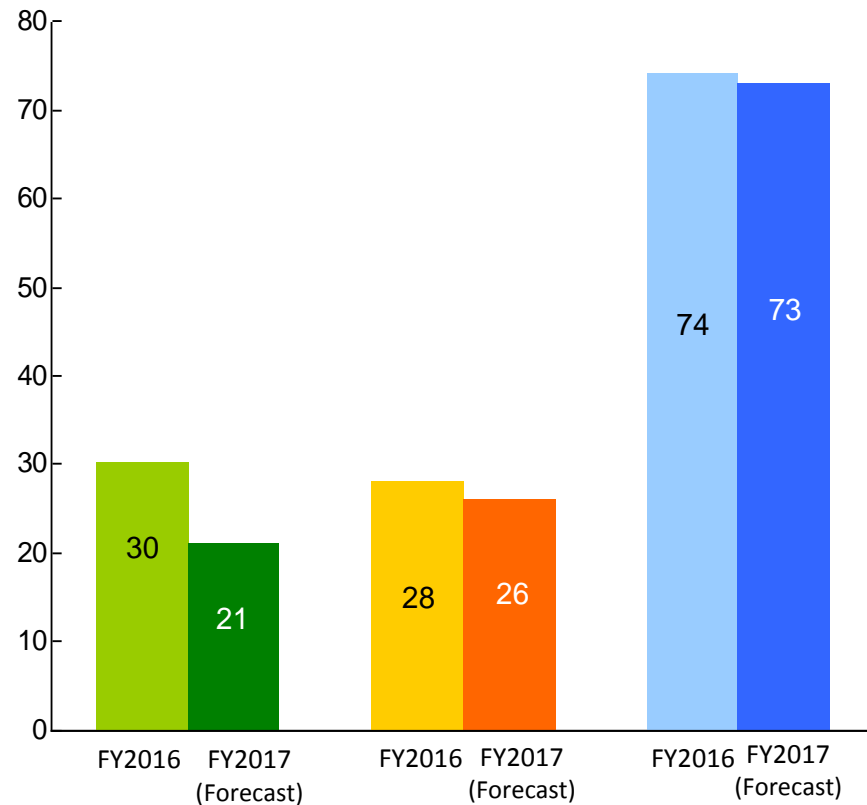
Full Year



(100 million yen)



(100 million yen)



II. Appendix

1. Quarterly Financial Summary
2. Quarterly Sales Trends by Equipment
3. Quarterly Sales Trends by Geography

1. Quarterly Financial Summary of FY 2016 - 2017

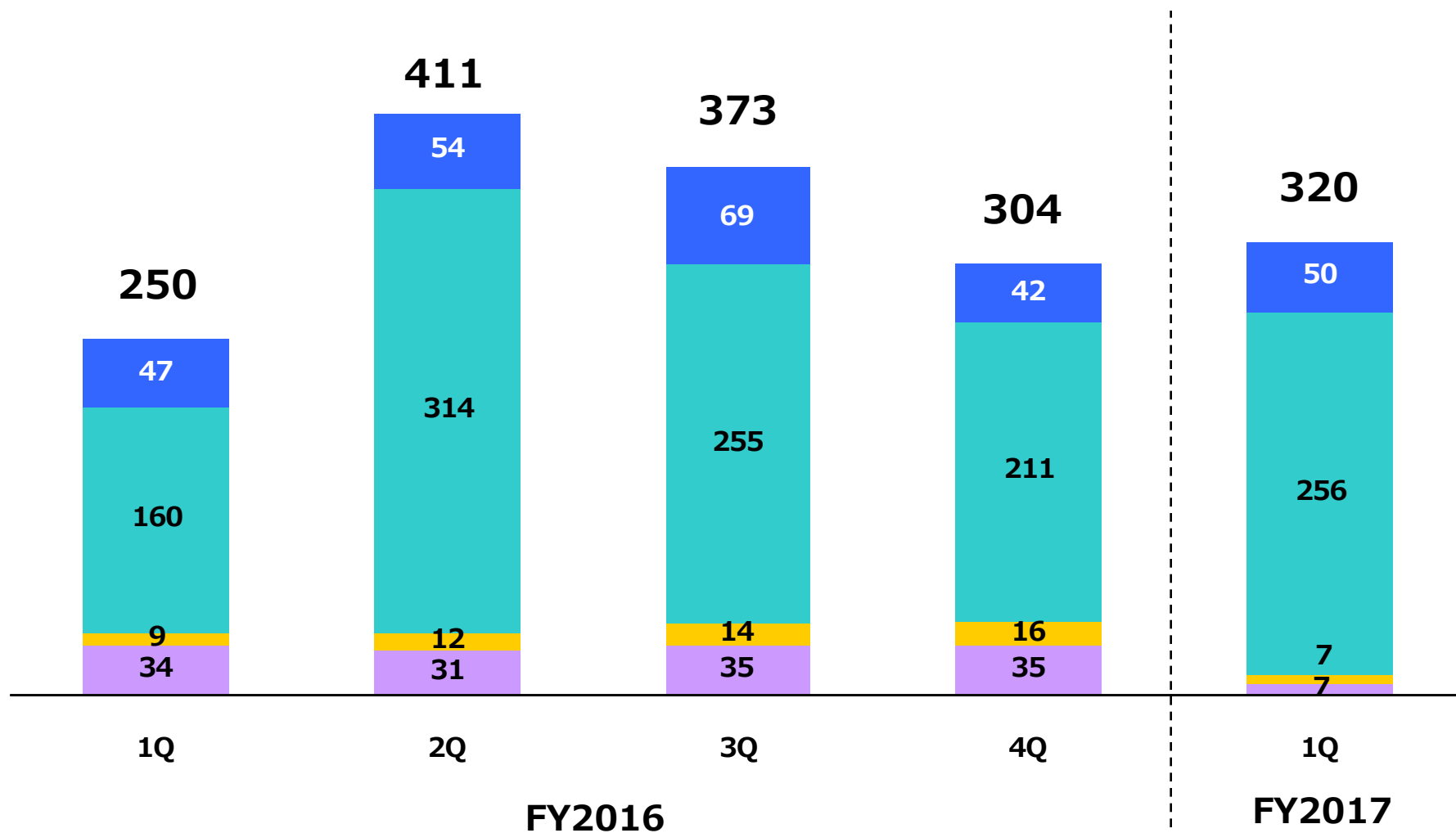
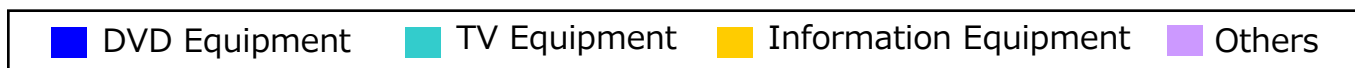


(100 million yen)

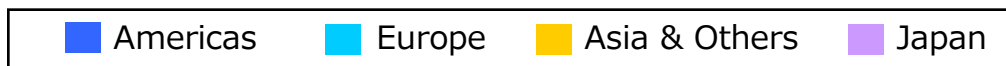
	FY2016				FY2017
	1Q	2Q	3Q	4Q	1Q
Net Sales	250	411	373	304	320
Operating Income	-28	-7	-10	-21	-23
(Margin)	(-11.5%)	(-1.8%)	(-2.7%)	(-7.1%)	(-7.3%)
Ordinary Income	-58	-16	26	-28	-21
(Margin)	(-23.4%)	(-3.9%)	(0.0%)	(-9.1%)	(-6.7%)
Net Income Attributable to owners of parent	-57	-19	-23	-14	-15
(Margin)	(-22.8%)	(-4.6%)	(-6.2%)	(-4.7%)	(-4.7%)
Average USD-JPY Exchange Rate	108. ⁵³	102. ⁹⁰	111. ²⁵	112. ⁸⁵	111. ⁴¹

2. Quarterly Sales Trends by Equipment

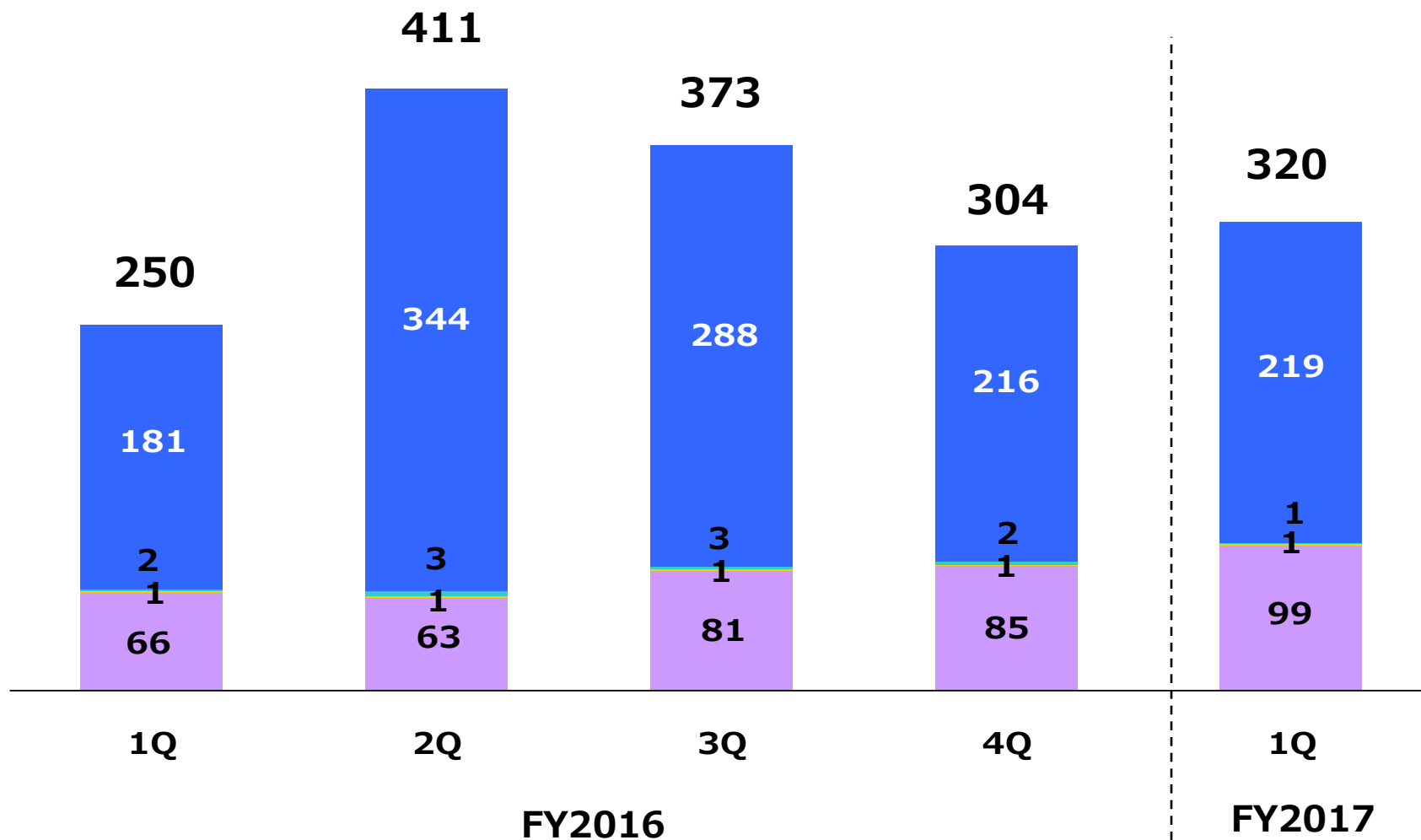
(100 million yen)



3 . Quarterly Sales Trends by Geography



(100 million yen)



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